

# ASHER PERUSCINI

A **Senior Product Designer** with a film production and journalism background specializing in user experiences; dual-citizen (British/American); Formula 1 fanatic; ex-race car driver; tinkerer of tech; traveller

## WORK EXPERIENCE

### Sr. Product Designer | myKaarma

2015 - Present | Los Angeles

myKaarma is a market leader in communication and payment software solutions for automotive dealerships. Joined as the first designer at the early stage startup with <\$1M capital raised. The company reached >\$10M in annual recurring revenue, in part from my drive of the company's entire design and user experience strategy, including designing solutions for enterprise customers in the U.S. and Canada (Audi, Mercedes,-Benz, BMW, and Porsche).

- Conduct Sprints, clients/stakeholder presentations, and user feedback reviews, leading to a 5x y.o.y. increase in payments made ().
- Spearhead the adoption and creation of user-flows and rapid prototyping with HTML/CSS/JS and interactive click-throughs, allowing for a three-fold increase in the product development cycle.
- Oversee usability testing, quality/code reviews, and provide technical/technical advice, resulting in a 92 net promoter score and 31.3 million customers.
- Implement user success metrics, like Mixpanel and Intercom, to make data-driven UI/UX decisions, culminating in increase user adoption rates and reduce tier-1 support tickets by 233%.
- Managing/mentor a team of two designers in developing user personas and scenarios to enhance functionality/usability testing across various product lines, aiding developers to increase understanding of product requirements in half the time.
- Conduct detailed research into governmental regulatory compliances, such as TCPA and GDPR, to design legally acceptable UX experiences.
- Creation and staged rollout of a comprehensive company design system allowing for design consistency across all platforms.

### The Fun Stuff

- Slack Redact (Classified Mode)
- Delta cryptocurrency Apple Watch UI
- Otter - Python SSH workflow for Alfred3
- Medium Play.ht Chrome Extension
- Walmart MoneyCard App

### Front-End Designer & Developer | 5DayApp

2015 | Los Angeles

- Designed, developed, and delivered responsive UI and UX experiences that leveraged various HTML/CSS/JS cross-platform frameworks, reducing time-to-market releases.
- Gathered user feedback and developed multiple iterations of lo-fi wireframes, mockups, and interactive prototypes, which led to a 29% bump in customer satisfaction.

### Digital Media Manager - Music City Motor Cars

2014 - 2015 | Nashville, TN, USA

### Freelance Web Developer

2007 - 2014 | Nashville, TN, USA

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## EDUCATION

### Northern Film School

2002 - 2005 | Leeds, United Kingdom

B.A. | Film and Moving Image Production

### Middle Tennessee State University

2010 - 2014 | Nashville, TN

B.Sc. | Journalism

## EDUCATION

### UX DESIGN

User Flows

Sketching

Personas

Wireframing

User Scenarios

### UX RESEARCH

Sprints

User Interviews

Competitive Analysis

Heuristic Evaluation

Usability Testing

Data Analytics

### TOOLS

Sketch

inVision + Studio

Photoshop / Illustrator

GitHub

Zeplin

Principle

### DEV TOOLS

HTML / CSS

JS / jQuery

GIT

Bootstrap

GWT

React

Flutter